

# Research

# **Research Update:**

# RCI Banque Outlook Revised To Stable On Resilient Operating Performance; 'BBB/A-2' Ratings Affirmed

### **Primary Credit Analyst:**

Stanislas De Bazelaire, Paris +33 1 44 12 66 54; stanislas.bazelaire@spglobal.com

### **Secondary Contact:**

Nicolas Malaterre, Paris (33) 1-4420-7324; nicolas.malaterre@spglobal.com

## **Table Of Contents**

Overview

Rating Action

Rationale

Outlook

Ratings Score Snapshot

Related Criteria And Research

Ratings List

# **Research Update:**

# RCI Banque Outlook Revised To Stable On Resilient Operating Performance; 'BBB/A-2' Ratings Affirmed

## Overview

- We are now more confident that RCI Banque can maintain its superior risk-adjusted profitability relative to peers' on the back of its parent Renault's improving operating performance and more supportive operating environment.
- Renault's sound prospects also reduce risks for RCI's creditworthiness, in our view.
- We are therefore revising our outlook on RCI and its core subsidiary DIAC S.A. to stable from negative, and affirming our 'BBB/A-2' ratings.
- The stable outlook reflects our view that over the next two years RCI's capital position will remain strong, as indicated by a risk-adjusted capital ratio above 10%, and that its operating profitability will continue to benefit from resilient net interest margins and business volumes.

# **Rating Action**

On May 27, 2016, S&P Global Ratings revised its outlook on France-based auto financer RCI Banque and its core subsidiary, DIAC S.A., to stable from negative. At the same time, we affirmed our 'BBB/A-2' long- and short-term counterparty credit ratings on both entities.

## Rationale

The outlook revision mainly reflects our view that RCI's operating performance will remain resilient over the next two years, since we expect the recovery of the European car market to continue. This in turn will likely translate into continued outperformance relative to captive auto finance peers, based on our measure of risk-adjusted profitability. Moreover, in our view, the positive outlook on our rating on RCI's parent, Renault S.A. (BBB-/Positive/A-3), further reduces risks to RCI's creditworthiness.

A combination of positive business momentum observed at the parent, Renault, along with RCI's pricing power, should support RCI's net interest margin and loan growth. As a result, we expect RCI to continue outperforming its auto captive finance peers on the basis of the earnings buffer ratio, which is our measure of the extent to which a bank's earnings cover its normalized losses through the business cycle. RCI's earnings buffer stood at a robust 2.1% at

year-end 2015. We reflect this expectation of sustained outperformance by incorporating a one-notch uplift in our long-term rating on RCI.

The ratings on RCI remain constrained by our view of the company's funding profile. We expect total deposits to continue representing about one-third of outstanding loans (32% at year-end 2015). We continue to view RCI's deposits as potentially less stable than that of a commercial bank.

The ratings continue to factor in our view of RCI's weak business position in line with that of other captive auto finance peers, strong capital and earnings, adequate risk position, below-average funding, adequate liquidity, and insulation from its parent, which allows us to rate RCI above Renault.

## Outlook

The stable outlook reflects our view that, over the next two years, RCI's risk-adjusted capital (RAC) ratio will remain above 10% and its operating profitability will continue to benefit from resilient net interest margins and business volumes. We expect this to translate into sustained outperformance relative to peers, based on our measure of risk-adjusted profitability.

### Downside scenario

We could lower the long-term rating if, in particular, we perceived a decline in the earnings buffer below 150 basis points or if our projected RAC ratio declined below 10% for a long period.

### Upside scenario

An upgrade of RCI is unlikely because we believe a higher assessment of RCI's stand-alone credit profile (SACP) is a remote scenario; it would require a fundamental shift in RCI's capital or funding strategy. Likewise, an upgrade of RCI is unlikely in case of a one-notch upgrade of parent Renault, since it is unlikely by itself to result in an improvement of RCI's SACP.

# **Ratings Score Snapshot**

То	From
BBB/Stable/A-2	BBB/Negative/A-2
hhh	bbb-
bbb+	bbb+
Weak (-2)	Weak (-2)
Strong (+1)	Strong (+1)
Adequate (0)	Adequate (0)
Below average (-1)	Below average (-1)
Adequate	Adequate
	BBB/Stable/A-2  bbb- bbb+ Weak (-2) Strong (+1) Adequate (0) Below average (-1)

Support	0	0
ALAC Support	0	
GRE Support	0	0
Group Support	0	0
Sovereign Support	0	0
Additional Factors	+1	+1

## **Related Criteria And Research**

### Related Criteria

- Bank Rating Methodology And Assumptions: Additional Loss-Absorbing Capacity, April 27, 2015
- Bank Hybrid Capital And Nondeferrable Subordinated Debt Methodology And Assumptions, Jan. 29, 2015
- Group Rating Methodology, Nov. 19, 2013
- Quantitative Metrics For Rating Banks Globally: Methodology And Assumptions, July 17, 2013
- Revised Market Risk Charges For Banks In Our Risk-Adjusted Capital Framework, June 22, 2012
- Banks: Rating Methodology And Assumptions, Nov. 9, 2011
- Banking Industry Country Risk Assessment Methodology And Assumptions, Nov. 9, 2011
- Bank Capital Methodology And Assumptions, Dec. 6, 2010
- Use Of CreditWatch And Outlooks, Sept. 14, 2009
- Commercial Paper I: Banks, March 23, 2004

# **Ratings List**

Ratings Affirmed; Outlook Action

	То	From
RCI Banque		
DIAC S.A.		
Counterparty Credit Rating	BBB/Stable/A-2	BBB/Negative/A-2
Certificate Of Deposit		
Local Currency	A-2	A-2
RCI Banque		
Senior Unsecured	BBB	BBB
Commercial Paper	A-2	A-2

#### **Additional Contact:**

Financial Institutions Ratings Europe; FIG\_Europe@standardandpoors.com

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed

to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.standardandpoors.com for further information. Complete ratings information is available to subscribers of RatingsDirect at www.globalcreditportal.com and at spcapitaliq.com. All ratings affected by this rating action can be found on the S&P Global Ratings public website at www.standardandpoors.com. Use the Ratings search box located in the left column. Alternatively, call one of the following S&P Global Ratings numbers: Client Support Europe (44) 20-7176-7176; London Press Office (44) 20-7176-3605; Paris (33) 1-4420-6708; Frankfurt (49) 69-33-999-225; Stockholm (46) 8-440-5914; or Moscow 7 (495) 783-4009.

Copyright © 2016 Standard & Poor's Financial Services LLC. All rights reserved.

No content (including ratings, credit-related analyses and data, valuations, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse engineered, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of Standard & Poor's Financial Services LLC or its affiliates (collectively, S&P). The Content shall not be used for any unlawful or unauthorized purposes. S&P and any third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively S&P Parties) do not guarantee the accuracy, completeness, timeliness or availability of the Content. S&P Parties are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, for the results obtained from the use of the Content, or for the security or maintenance of any data input by the user. The Content is provided on an "as is" basis. S&P PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall S&P Parties be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs or losses caused by negligence) in connection with any use of the Content even if advised of the possibility of such damages.

Credit-related analyses, including ratings, and statements in the Content are statements of opinion as of the date they are expressed and not statements of fact. S&P's opinions, analyses and rating acknowledgment decisions (described below) are not recommendations to purchase, hold, or sell any securities or to make any investment decisions, and do not address the suitability of any security. S&P assumes no obligation to update the Content following publication in any form or format. The Content should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. S&P does not act as a fiduciary or an investment advisor except where registered as such. While S&P has obtained information from sources it believes to be reliable, S&P does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives.

To the extent that regulatory authorities allow a rating agency to acknowledge in one jurisdiction a rating issued in another jurisdiction for certain regulatory purposes, S&P reserves the right to assign, withdraw or suspend such acknowledgment at any time and in its sole discretion. S&P Parties disclaim any duty whatsoever arising out of the assignment, withdrawal or suspension of an acknowledgment as well as any liability for any damage alleged to have been suffered on account thereof.

S&P keeps certain activities of its business units separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain business units of S&P may have information that is not available to other S&P business units. S&P has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

S&P may receive compensation for its ratings and certain credit-related analyses, normally from issuers or underwriters of securities or from obligors. S&P reserves the right to disseminate its opinions and analyses. S&P's public ratings and analyses are made available on its Web sites, www.standardandpoors.com (free of charge), and www.ratingsdirect.com and www.globalcreditportal.com (subscription), and may be distributed through other means, including via S&P publications and third-party redistributors. Additional information about our ratings fees is available at www.standardandpoors.com/usratingsfees.